



Sales Representative

Do you make it a priority to contribute to the development of a Canadian business? Are you looking for a positive and engaging workplace? fdmt is the company for you!

Since 2002, fdmt has had a mission and it's to provide a complete range of solutions to support all children towards school success and help them develop their full potential.

As specialists in educational material and sensory tools in Canada for 15 years, fdmt now targets the international market.

We are offering you the chance to integrate into an expanding company and join a motivated and united team. Pursue your career in a human scale business of which excellence has always been the foundation of our reputation. Join fdmt!

You have a minimum of 5 years' experience in a representative job? Sales technics don't have any secrets for you? You have a proven aptitude for your pedagogical spirit and your methodical and precise mind? We have your dream job!

We offer an opportunity for a permanent full time sales representative with competitive salary.

As a member of the Sales team, you will play an important role in the expansion of the business network of the company.

Under the supervision of the President, you will be, amongst others, in charge of representing fdmt to clients, identifying their needs and creating a constructive and ongoing relationship.

As a sale representative in educational and sensory tools, you will also be present at conventions and other promotional events; and you will be responsible to increase the company's visibility in the market.

As a key player in the commercial development of the company, you will participate in the growth of business networks and exploration of new markets.

As an active member of fdmt, you will be involved in improving processes, methods and work tools to maintain a high level of quality.



To apply for this position, please send your application to
Jessica Lamy at j.lamy@fdmt.ca

Territory: Toronto area

Salary: Based on experience

Job Type: Permanent - Full time

Job Start Date: June 5, 2017

fdmt.ca

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